

JEMM would love the opportunity to work for you and your clients. With our great reputation and commitment to customer service, you won't be disappointed. We are a design-build company, and we also have a semi-custom portfolio that can be modified to fit buyers' needs. If your buyer needs a remodeling professional, we have your back!

JEMM will honor all registrations based on the active buyer brokerage agreement. You will have the responsibility to re-register them if expired. In the event that multiple realtors claim to have rights to referral for the same buyer, any split will need to be negotiated between the realtors and the buyer. If the client is already registered with JEMM, we will notify the realtor to discuss further.

To qualify for the referral fee, you must:

- Register your client(s) using JEMM Construction's online form
- Accompany them to the first meeting or open house
- Provide a copy of your active buyer brokerage agreement (upload or bring a copy)
- You must agree to enter the transaction in the MLS as a "Comp Only" listing.

Referral Fee Tiers for New Construction:

- For Homes Priced at or between:
 - \$325,000 and \$450,000 pay \$5,000.00
 - \$450,001 and \$550,000 pay \$7,000.00
 - \$550,001 and \$750,000 pay \$9,000.00
 - \$750,001 and \$1,200,000 pay \$11,000.00
 - \$1,200,001 to \$1,500,000 pay \$14,000.00
 - \$1,500,001 and above pay \$16,000.00

Additional Referral Fee Key Information:

- Referrals are not paid on change orders, upgrades, incentives or land cost.
- JEMM Construction pays referral fees at title transfer or first draw.
- Model homes already factor incentive offers and upgrades within the price.
- Builder incentives cannot be combined with other offers.
- Bonus Compensation maybe available on custom builds brought to JEMM. (this is at JEMMs sole discretion)
- All contracts to be written on the builder's contract or by builders listing agent.

Remodeling Referral:

We accept remodeling referrals! Feel free to register your client to assistance them in contacting JEMM! Although we are not a handyman service, we can discuss questions and concerns they may have to help decide what the next steps are. We currently do not have a compensation plan for remodeling referrals.